# ANDAMIRO® USA

Based in Irving, Texas, Andamiro USA Corp. is a wholly owned subsidiary of Andamiro Co. Ltd., a Korean game manufacturer founded in 1992. Andamiro designs and produces ticket redemption amusements, instant prize merchandisers, and video and sports games, along with the world-famous Pump It Up dance simulator. We have brought to market some 200 arcade attractions that operate in a variety of entertainment destinations. We are the amusement industry's leader in integrating intellectual property into game designs. The MLB Players Association, Nickelodeon and Universal Studios, along with The Walt Disney Co.'s Lucasfilm Ltd. and Marvel Studios, are among our prestigious licensing partners.

We turn characters, celebrities and other iconic brands into major arcade attractions

# ANDAMIRO USA LICENSING PARTNERS

### **VIACOMCBS**

## nickelodeon

































# ANDAMIRO® USA LICENSED PORTFOLIO



**AVENGERS COIN PUSHERS** (2- and 1-Player Cabinets) Lic. Marvel (Disney) | Intro: 2020



**AVENGERS INFINITY STONE** CHALLENGE Lic. Marvel (Disney) | Intro: 2023



**BOBBLEHEAD** BASEBALL Lic. MLBPA Intro: 2022



DESPICABLE ME JELLYLAB Lic. Universal Intro: 2017 (ret.)



JURASSIC WORLD (Original and Mini) Lic. Universal Intros: 2020 and 2022 (Mini)



KRABBY PATTY PARTY Lic. Nickelodeon Intro: 2016 (ret.)



PAW PATROL SPINNER Lic. Nickelodeon Intro: 2017 (ret.)



RED ZONE RUSH Lic. NFLPA Intro: 2019



SPONGEBOB PINEAPPLE ARCADE Lic. Nickelodeon Intro: 2015 (ret.)



SPONGEBOB PIRATES OF **BIKINI BOTTOM** Lic. Nickelodeon Intro: 2022



SPONGEBOB SOCCER STARS Lic. Nickelodeon Intro: 2018 (ret.)



SUPER STAR **FOOTBALL COINS** Lic. NFLPA Intro: 2017 (ret.)



TICKET COASTER Lic. Nickelodeon Intro: 2021



SUPERSTAR RUMBLE Lic. WWE Intro: 2018 (ret.)





NDAMIRO'S LICENSED ARCADE GAMES ARE PLACED IN THOUSANDS OF ENTERTAIN-MENT FACILITIES NATIONALLY AND INTERNATIONALLY. IN HIGH-TRAFFIC LOCATIONS, A SINGLE GAME CAN GENERATE AS MANY AS 100,000 ENGAGEMENTS ANNUALLY\*

# ANDAMIRO USA NEW PORTFOLIO STARS

2023



SPONGEBOB VR BUBBLE COASTER Lic. Nickelodeon featuring 3 virtual reality episodes with 4th coaster ride in production

2023



TIC SHAQ TOE BASKETBALL Lic. Genius Brand featuring Shaguille O'Neal as the animated Biggie D from "Shaq's Garage"

2024



**BOBBLEHEAD BASEBALL VS** Lic. MLBPA new 2-player version for designed for taverns and sports bars

2024



WACKY RACER Lic. Nickelodeon featuring SpongeBob SquarePants and Patrick Star is a classic mallet game

### 2023 BLOCKBUSTER GAME PREMIERES AT DAVE & BUSTER'S





**GOTG TICKET COASTER** Lic. Marvel (Disney) Intro: 2023





SPIDER-MAN COIN PUSHER Lic. Marvel (Disney) Intro: 2023

## NDAMIRO USA ANATOMY OF A LICENSED GAME

We begin by developing an original game concept or adapting and enhancing an existing platform. Our highly engineered designs offer play appeal and are built to operate in rugged commercial environments. Andamiro employs seven development teams, each staffed by electrical and mechanical engineers, programmers, digital designers and graphic artists.

Once we match a game and licensed property, we go to work on creating an elegant adaptation. Our engineers, designers and artists closely collaborate with the property owner's teams to meet the owner's guidelines.

After a licensed game has been approved, we begin trials in North America. These are conducted with leading amusement operations and equipment distributors, and help to ensure a game's marketability and commercial success.

Stature and detailed signage give a game visibility and prominence

Character voices and theme music create ambiance and excitement

> Characters are integrated into the interactive gameplay

Players are awarded for their skill and patronage

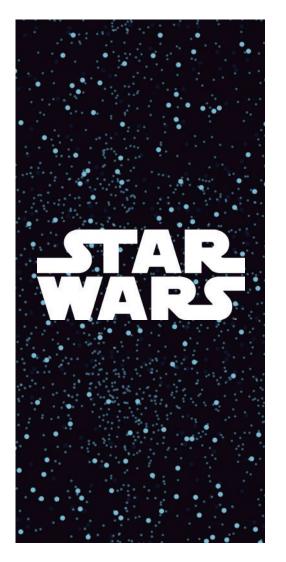


## ANDAMIRO USA LEGACY OF COLLABORATION

Since the early 1970s, arcade games and Hollywood have shared a symbiotic relationship, mutually influencing each other's evolution and appeal. As early video games like Pong captivated audiences with simple yet engaging gameplay, such Hollywood films as "Star Wars" explored similar themes of advanced technology and space exploration. With subsequent adaptations like Star Wars: The Arcade Game, the integration of cinematic experiences and interactive gameplay was inevitable. The 1980s further solidified this relationship with films like "Tron" and "WarGames" reflecting and influencing arcade culture. This era also saw cross-marketing strategies in which movies and games promoted one another, enhancing narrative engagement across both platforms.

Today, inspiration from leading brands – from movie studios and professional sports organizations to hit cable TV and streaming IPs – is stronger than ever. Over the past decade, Andamiro has created dozens of licensed titles that are main attractions in modern family entertainment venues. This ongoing synergy between amusement machines and popular media has enriched the arcade experience, and cemented Andamiro's role at the forefront of blending cutting-edge entertainment with contemporary culture.

## **FALL 2024**



# ANDAMIRO USA IN-GAME ITEMS

ARCADE GAME PIECES\* ENHANCE A BRAND'S INTEGRATION. THEY ARE AN IMPORTANT FEATURE OF AN ENTERTAINMENT CENTER'S PRIZE REDEMPTION SERVICE

**PVC** game pieces



**Barcoded** for security









<sup>\*</sup>Andamiro's game pieces circulate exclusively in commercial entertainment venues where our amusement machines operate. They are sold only to amusement owners and operators, and are not available as a consumer product. Printed on a durable PVC substrate (30 mil. thickness and trimmed at 3.375" x 2.125"), a card's content and colors will remain well preserved over years of constant use. The reverse side of a game piece is stamped with a barcode that is unique to a venue or entertainment chain.

## ANDAMIRO® USA CREATING JOY FOR ALL

Established in southern California in 2000 and relocating to Irving, Texas, in 2021, Andamiro USA Corp.'s primary customers are family entertainment center chains; independently operated recreational facilities; amusement equipment resellers; and thousands of professional amusement machine operating companies. Part of Andamiro USA's mission is monitoring amusement trends, and sharing marketplace insights with its Korean parent company to enhance future products. Andamiro products are sold through authorized distributors.

Our parent, Andamiro Co. Ltd., was founded in 1992. Its corporate offices are located in the Ilsan Techno Town building in Goyang-si, one of the cities that comprises the Seoul Capital Area. It houses Andamiro's international sales organization, marketing and administration departments, executive staff and the celebrated Pump It Up music team. Andamiro maintains two manufacturing centers, along with five game development teams, in Goyang-si. Andamiro also has sales offices in Tokyo, Japan, and Guangzhou, China. "Creating Joy for All" is our mantra.











### **SPORTS GAMES**





### MERCHANDISERS





### REDEMPTION



Andamiro specializes in creating diverse amusement machines, including ticket redemption games, prize merchandisers, video games and sports games, as well as self-service kiosks. The company holds multiple patents and trademarks. Andamiro also publishes and manufactures the iconic Pump It Up rhythm and dance series, which debuted in 1999. Featuring a dynamic five-step dance platform and vibrant music, Pump It Up remains a popular arcade fixture globally, cherished by a dedicated community known as "Pumpers."

TARGET AUDIENCES: KIDS, TEENS & ADULTS 4-80+

### **DANCE SIMULATION**



## ANDAMIRO USA SOCIAL COMPLIANCE

Andamiro Co. Ltd. and its subsidiary Andamiro USA Corp. are committed to an ethical manufacturing process that respects the rights of its employees and workers around the world. The health, welfare and safety of the people who make components for Andamiro products are important to us.

Through its social compliance program and its agreements with key suppliers, Andamiro seeks to prevent all instances



of child labor, forced labor and human trafficking and to ensure compliance with all local laws. Andamiro requires its suppliers to comply with all local laws that address human rights issues and workers' rights. These tenets and Andamiro's supply chain guidelines are explained and underscored in the company's "Social Compliance Policy and Code of Conduct."

Andamiro's social compliance meets the conditions required by Social Accountability International's "Social Fingerprint" assessment and the Walt Disney Co.'s International Labors Standards.

### FROM THE PRESIDENT



The belief in branding is a key driver behind Andamiro's corporate organization and design culture. We have invested heavily in the licensing of intellectual property, and I am proud to say that Andamiro has the largest portfolio of licensed titles in today's amusement machine industry. Current Andamiro licenses include Marvel's Avengers from Disney, SpongeBob SquarePants from Nickelodeon and Viacom, and Jurassic World from Universal, along with our first collaborations with MLB Players Association and Genius Brands. We've also designed

award-winning games in partnership with World Wrestling Entertainment Inc. and NFL Players Association. In total, we've designed and launched more than a dozen games tied to these iconic brands and properties.

During my 11 years as a member of Andamiro's executive team, I have witnessed the growth of our development teams whose game concepts keep getting better and better with every new release. Walk around a game room or family entertainment center, and before engaging any device, you'll often notice an Andamiro piece that stands out as the crème de la crème when it comes to cabinet styling. Our graphic artists possess a heightened sense of exterior design, having worked on numerous games with some of the world's most-recognized consumer brands.

It is an honor to represent such wonderful licensing partners and turn their creative works into amusement devices played by millions of people. They have entrusted us to do something magical with their intellectual properties and it is a tremendous responsibility we take very seriously.

Drew Maniscalco – President, Andamiro USA

# **THANK YOU!**

To learn more about Andamiro and partnership opportunities, please contact:

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Andamiro USA Corp. is headquartered at 2222 Century Circle, Irving TX 75062 and is online at andamirousa.com.

Andamiro Co. Ltd. is based in Gyeonggi-do, RoK, which is part of the greater Seoul area.

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